



QBE International - Asia Operations:

# Workers Compensation

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**QBE**

## QBE International - Asia Operations: Workers Compensation Product Appetite

### By country

Product / Country	Underwriting Capacity	Hong Kong & Macau	Malaysia	Singapore	Vietnam
Worker's Compensation / Employee's Compensation/ Workmen's Compensation	US\$100M	✓	✓	✓	✓

### Appetite at a glance

Target occupation / industry		
Below are occupations / industries QBE has identified as target growth areas:		
<ul style="list-style-type: none"> <li>• Education</li> <li>• Food and beverage manufacturing</li> <li>• Health and community services</li> <li>• Hotels</li> <li>• Metal product manufacturing / machinery and equipment manufacturing / other</li> <li>• Motion picture, radio and television services</li> </ul>	<ul style="list-style-type: none"> <li>• Motor vehicle - retail and services</li> <li>• Non-metallic mineral product manufacturing</li> <li>• Personal services - beauty salon, hairdressing, laundry and massage</li> <li>• Places of worship</li> <li>• Printing, publishing and recorded media</li> <li>• Retail - personal and household goods</li> </ul>	<ul style="list-style-type: none"> <li>• Services - finance, insurance, communication, business and property</li> <li>• Sport and recreation except diving</li> <li>• Textile, clothing, footwear and leather manufacturing</li> <li>• Wholesale manufacturing</li> <li>• Wood and paper product manufacturing</li> </ul>

Moderate appetite		
QBE has a moderate appetite to support the following occupations / industries due to the nature of the risks. They include:		
<ul style="list-style-type: none"> <li>• Air conditioner installation workers / repairer</li> <li>• Blasting</li> <li>• Cafes and restaurants</li> <li>• Cleaning</li> <li>• Construction projects (excluding Construction Projects in Hong Kong)</li> <li>• Crane operator</li> <li>• Demolition work</li> <li>• Diving</li> <li>• Drain repairer</li> <li>• Earth removal</li> </ul>	<ul style="list-style-type: none"> <li>• Excavation</li> <li>• Filling &amp; reclamation</li> <li>• Food retailing</li> <li>• Gondola worker / window cleaner</li> <li>• Logistics</li> <li>• Neon light signboard installation worker / repairer</li> <li>• Offshore Oil and Gas (including maintenance activity)</li> <li>• Recycling</li> <li>• Renovation and Decoration Projects</li> <li>• Scaffolding</li> </ul>	<ul style="list-style-type: none"> <li>• Ship repairer</li> <li>• Steel bending &amp; erection</li> <li>• Steeplejacks</li> <li>• Stevedores</li> <li>• Transport - water, road and other and services to transport</li> <li>• Tunnelling</li> <li>• Well sinkers and borers</li> <li>• Work on board launch / river trade vessel</li> </ul>

### Appetite by occupation / industry

Occupation / Industry	QBE's appetite
Air conditioner installation workers / repairer	Moderate appetite
Blasting	Moderate appetite
Cafes and restaurants	Moderate appetite
Cleaning	Moderate appetite
Construction projects (excluding Construction projects in Hong Kong)	Moderate appetite
Crane operator	Moderate appetite
Demolition work	Moderate appetite
Diving	Moderate appetite
Drain repairer	Moderate appetite
Earth removal	Moderate appetite
Education	Target
Excavation	Moderate appetite
Filling & reclamation	Moderate appetite
Food and beverage manufacturing	Target
Food retailing	Moderate appetite
Gondola worker / window cleaner	Moderate appetite
Health and community services	Target
Hotels	Target
Logistics	Moderate appetite
Metal product manufacturing / machinery and equipment manufacturing / other manufacturing	Target
Motion picture, radio and television services	Target
Motor vehicle - retail and services	Target

Occupancy / Industry	QBE's appetite
Neon light signboard installation worker / repairer	Moderate appetite
Non-metallic mineral product manufacturing	Target
Offshore oil and Gas (including maintenance activity)	Moderate appetite
Personal services - beauty salon, hairdressing, laundry and massage	Target
Places of worship	Target
Printing, publishing and recorded media	Target
Recycling	Moderate appetite
Renovation and decoration projects	Moderate appetite
Retail - personal and household goods	Target
Scaffolding	Moderate appetite
Services - finance, insurance, communication, business and property	Target
Ship repairer	Moderate appetite
Sport and recreation except diving	Target
Steel bending & erection	Moderate appetite
Steeplejacks	Moderate appetite
Stevedores	Moderate appetite
Textile, clothing, footwear and leather manufacturing	Target
Transport - water, road and other and services to transport	Moderate appetite
Tunnelling	Moderate appetite
Well sinkers and borers	Moderate appetite
Wholesale	Target
Wood and paper product manufacturing	Target
Work on board launch / river trade vessel	Moderate appetite

Legend:  Target  Moderate appetite

# Your QBE Team



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